

Message Text

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PAGE 01 STATE 285960
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 USIA-15 /036 R

DRAFTED BY COM/SAD/WALE/LDJ
APPROVED BY EB/OCA/CM/SPHARRIS
COM/SAD/RGOOTENBERG
COM/SPSY/LINDSTROM
COM/DM/CJBARRETT
COM/TGI/SMILLER

-----012982 302324Z /61

P 302229Z NOV 77
FM SECSTATE WASHDC
TO AMEMBASSY ATHENS PRIORITY
AMEMBASSY ANKARA PRIORITY
AMCONSUL BARCELONA PRIORITY
AMEMBASSY MADRID PRIORITY

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E.O. 11652: NA

TAGS: BEXP, GR, SP

SUBJECT: U.S. COMPUTER SYSTEMS SEMINAR MISSION

REF: USDOC 18305

1. FOLLOWING IS STATUS REPORT OF SUBJECT SEMINAR
PROCUREMENT.

2. ONE PARTICIPANT AGREEMENT WITH CHECK FROM RAMTEK
(SOFTWARE AND GRAPHIC DISPLAY) FOR PARTICIPATION GREECE/
TURKEY/SPAIN; ONE VERBAL CONFIRMED BY TELEX WITH PAPERWORK
IN PROGRESS FROM CREA/COMP (EDP SYSTEM DESIGNS) FOR
PARTICIPATION GREECE, SPAIN, TURKEY; ONE VERBAL CONFIRMED
BY TELEX WITH PAPERWORK IN PROGRESS FROM VERSATEC (ELECTRO-
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STATIC TECHNOLOGY) FOR PARTICIPATION SPAIN, GREECE ONLY;
ONE VERBAL COMMITMENT FROM SYNERGETICS (SOFTWARE
PACKAGE) FOR PARTICIPATION SPAIN ONLY; EIGHT COMPANIES
SERIOUSLY CONSIDERING WITH FINAL DECISIONS TO BE MADE
NOV. 28 LATEST. COMMERCE ANTICIPATES MAXIMUM FIVE
COMPANIES FOR SPAIN AND GREECE; MAXIMUM THREE FOR
TURKEY. NOTE: USDOC WILL ONLY ALLOW SYNERGETICS TO

PARTICIPATE IN SPAIN ONLY PROVIDING WE HAVE MINIMUM FOUR COMPANIES TOTAL PARTICIPATION IN OTHER MARKETS TO BE VISITED.

3. PROCUREMENT HAS BEEN EXTREMELY DIFFICULT AND OFTEN TIMES SLUGGISH. U.S. FIRMS HAVING INTEREST IN THESE MARKETS APPEAR TO BE EITHER WELL SATISFIED WITH CURRENT REPRESENTATION AND/OR FUTURE MARKET STRATEGY PLANS FOR THIS AREA OF THE WORLD. THERE HAS BEEN NO INDICATION OF ANY PROBLEMS CONCERNING THE SCHEDULING IN CONFLICT WITH OTHER ACTIVITIES.

4. POST ACTION: (1) SPAIN/GREECE: CONFIRM ASAP INTEREST IN POSSIBILITY OF SUPPORTING THIS EVENT WITH MAXIMUM FOUR TO FIVE BUSINESS PARTICIPANTS SUCH AS THOSE OUTLINED ABOVE; (2) ADVISE AVAILABILITY PRINTING/TRANSLATION FACILITIES (PERHAPS USIS) FOR MISSION BROCHURE AND TRANSLATION/REPRODUCTION SEMINAR PAPERS; (3) ADVISE LATEST DATE FOR RECEIPT BROCHURE TEXT/SEMINAR PAPERS FOR PRINTING/TRANSLATION/REPRODUCTION BY POSTS. FOR TURKEY: (1) CONFIRM INTEREST IN SUPPORTING, EITHER OFFICIALLY SPONSORED EVENT OR INFORMAL GROUP VISIT, OF MAXIMUM THREE BUSINESS PARTICIPANTS; (2) IF OFFICIAL VISIT RECOMMENDED, ADVISE AS ABOVE ON PRINTING/TRANSLATION FACILITIES.

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5. ADVANCE OFFICER/COORDINATOR WOULD EXPECT BEGIN PREPARATION OVERSEAS ON/OR ABOUT JAN. 3, STAYING IN THE FIELD TO MEET, BRIEF, AND ACCOMPANY MISSION THROUGHOUT ITS SCHEDULED PROGRAM. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 30-Nov-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE285960
Document Source: CORE
Document Unique ID: 00
Drafter: SAD/WALE/LDJ
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770444-0643
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977112/aaaaabbc.tel
Line Count: 98
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: c814b911-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 03-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 453785
Secure: OPEN
Status: NATIVE
Subject: U.S. COMPUTER SYSTEMS SEMINAR MISSION
TAGS: BEXP, GR, SP
To: ATHENS ANKARA MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/c814b911-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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